

## VERTIV FACT SHEET

# Ensuring the continuity of today's and tomorrow's vital applications

Nearly all aspects of our lives involve the use of technology. It is how we work and play and do anything in between. This connectivity or use of data is built into the very fabric of our society. It is vital to human progress. Vertiv believes there is a better way to meet this accelerating demand for data — one driven by passion and innovation.

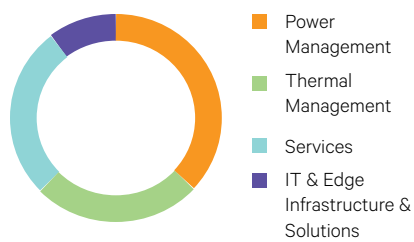
As industry experts and Architects of Continuity, we collaborate with our customers to envision and build future-ready infrastructures. We leverage our portfolio of hardware, software, analytics, and services, to ensure our customers' vital applications run continuously, perform optimally, and scale with business needs.

**Data Centers:** Hyperscale, Enterprise, Distributed IT/Edge, Colocation and Cloud

**Communication Networks:** Macro Site, Central Office, Small Cell and Data Center

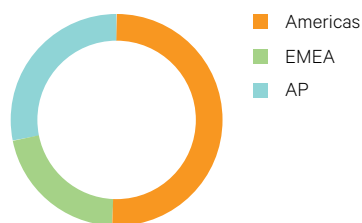
**Commercial and Industrial:** Healthcare, Manufacturing, Rail/Mass Transit, Power Generation and Oil and Gas

### Offering



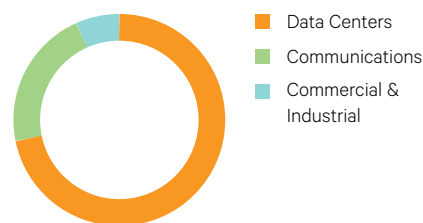
Broad range of power, thermal, and IT and edge infrastructure, solutions and services portfolio

### Geography



Global, well-established footprint and supply-chain network

### End Market



Customers who operate in some of the world's most critical industries

## KEY FACTS

✓ **STATUS**  
Privately Held

📈 **REVENUE**  
USD 4.3 billion  
(fiscal 2018)

🌐 **HEADQUARTERS**  
Global: Columbus, Ohio, USA  
Regional: China, India, Philippines and United Kingdom

★ **LEADERSHIP**  
Rob Johnson, CEO

👤 **EMPLOYEES**  
~20,000 worldwide

🏢 **MAJOR CUSTOMERS**  
Alibaba, Alstom, America Movil, AT&T, China Mobile, Equinix, Ericsson, Reliance, Siemens, Telefonica, Tencent, Verizon and Vodafone

## OUR PURPOSE

We believe there is a better way to meet the world's accelerating demand for data — one driven by passion and innovation.

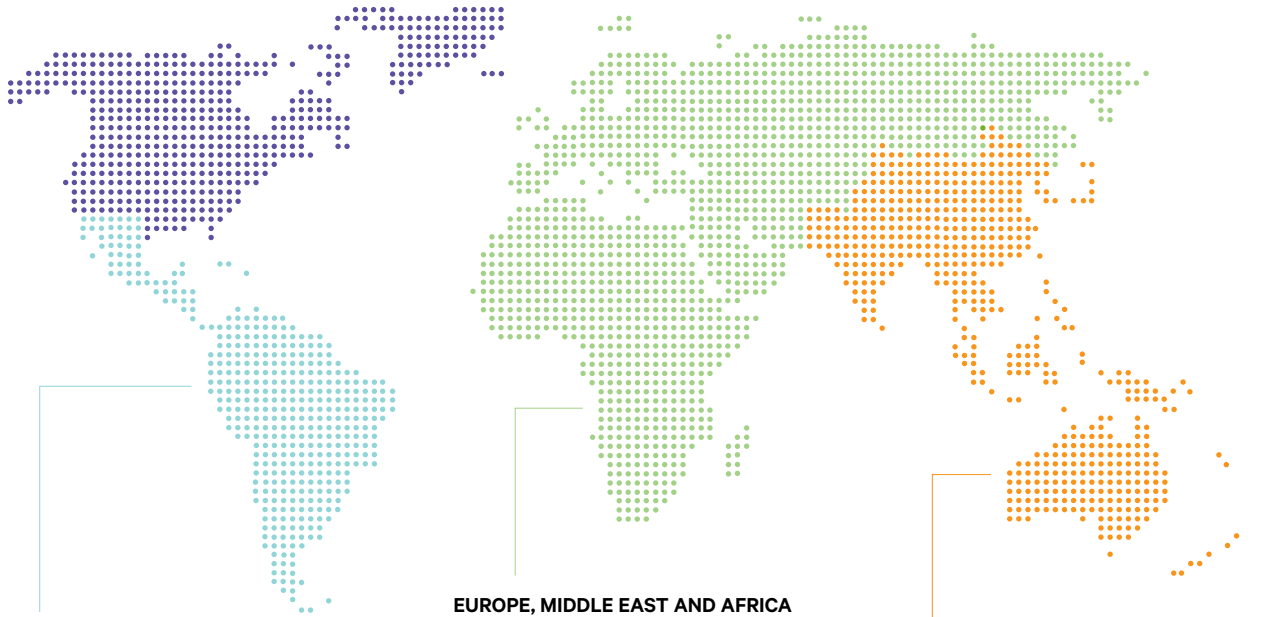
## OUR PRESENCE

### US AND CANADA

Manuf. and Assembly Locations **13**  
Service Centers **100+**  
Service Field Engineers **850+**  
Technical Support/Response **120+**  
Customer Experience Centers/Labs **4**

### GLOBAL PRESENCE

Manuf. and Assembly Locations **28**  
Service Centers **250+**  
Service Field Engineers **2,650+**  
Technical Support/Response **300+**  
Customer Experience Centers/Labs **16**



### LATIN AMERICA

Manuf. and Assembly Locations **1**  
Service Centers **20+**  
Service Field Engineers **240+**  
Technical Support/Response **20+**  
Customer Experience Centers/Labs **2**

### EUROPE, MIDDLE EAST AND AFRICA

Manuf. and Assembly Locations **9**  
Service Centers **70+**  
Service Field Engineers **590+**  
Technical Support/Response **90+**  
Customer Experience Centers/Labs **5**

### ASIA PACIFIC

Manuf. and Assembly Locations **5**  
Service Centers **60+**  
Service Field Engineers **970+**  
Technical Support/Response **80+**  
Customer Experience Centers/Labs **5**

## OUR BRANDS

**Avocent®**

IT Management

**Chloride®**

Industrial Power

**Geist™**

Rack PDU

**Liebert®**

AC Power and Thermal

**Netsure™**

DC Power

# Architects of Continuity™