Ensuring the continuity of today’s and tomorrow’s vital applications.

We believe there is a better way to meet the world’s accelerating demand for data. We help our customers ensure vital applications in their data centers, communication networks, commercial and industrial facilities run continuously, perform optimally, and scale with business needs. Leveraging our portfolio of hardware, software, analytics, and ongoing services, we collaborate with our customers to envision and build future ready digital infrastructures.

We are experts in the industry. Like great architects of the world. We consider ourselves Architects of Continuity. Nearly all aspects of our lives involve the use of technology. We help our customers meet the worlds demand for data.

**Data Centers** — Hyperscale, Enterprise, Distributed IT/Edge, Colocation, and Cloud.

**Communication Networks** — Macro Site, Central Office, Small Cell, and Data Center.

**Commercial and Industrial** — Healthcare, Manufacturing, Rail/Mass Transit, Power Generation, and Oil and Gas

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**Offering**

- Power Management
- Thermal Management
- Services
- IT & Edge Infrastructure & Solutions

**Geography**

- Americas
- EMEA
- AP

**End Market**

- Data Centers
- Communications
- Commercial & Industrial

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**KEY FACTS**

- **STATUS**
  - Privately held

- **REVENUE**
  - USD 4.3 billion (fiscal 2018)

- **HEADQUARTERS**
  - Global: Columbus, Ohio, USA
  - Regional: China, India, Philippines, United Kingdom

- **LEADERSHIP**
  - Rob Johnson, CEO

- **EMPLOYEES**
  - ~20,000 worldwide

- **MAJOR CUSTOMERS**
  - Alibaba, Alstom, America Movil, AT&T, China Mobile, Equinix, Ericsson, Reliance, Siemens, Telefonica, Tencent, Verizon, and Vodafone
OUR PURPOSE

We believe there is a better way to meet the worlds accelerating demand for data — one driven by passion and innovation.

OUR FOOTPRINT

**US AND CANADA**
- Manuf. and assembly locations: 13
- Service Centers: 100+
- Service Field Engineers: 850+
- Technical Support/Response: 120+
- Customer Experience Centers/Labs: 4

**LATIN AMERICA**
- Manuf. and assembly locations: 1
- Service Centers: 20+
- Service Field Engineers: 240+
- Technical Support/Response: 20+
- Customer Experience Centers/Labs: 2

**EUROPE, MIDDLE EAST, AND AFRICA**
- Manuf. and assembly locations: 9
- Service Centers: 70+
- Service Field Engineers: 590+
- Technical Support/Response: 90+
- Customer Experience Centers/Labs: 5

**ASIA PACIFIC**
- Manuf. and assembly locations: 5
- Service Centers: 60+
- Service Field Engineers: 970+
- Technical Support/Response: 80+
- Customer Experience Centers/Labs: 5

**GLOBAL PRESENCE**
- Manuf. and assembly locations: 28
- Service Centers: 250+
- Service Field Engineers: 2,650+
- Technical Support/Response: 300+
- Customer Experience Centers/Labs: 16

Architects of Continuity™

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