

Vertiv™ Trade-In Program

Upgrade Your Aging UPS Units



Overview

An Aging UPS Can Threaten Uptime and Overall Productivity

As UPS units reach the end of their useful life, relying on them to ensure the availability of your critical facility becomes increasingly risky. Legacy UPS systems are at greater risk of failure as electro-mechanical components wear out, which could leave you vulnerable to unexpected and costly downtime. Critical parts are harder to secure, and servicing the units becomes increasingly difficult. In addition, older units are much less energy efficient than newer technologies, which could be driving up your utility bills.

With the Vertiv™ Trade-In Program, you can take advantage of the increased reliability, capacity, and efficiency of today's next-generation UPS systems, while saving money and time in the process. When you work with a Vertiv Partner, you'll receive cash voucher of eligible new Vertiv UPS systems, and Vertiv local partners will take care of shipping and recycling your old units at no cost to you.

Make upgrading your UPS easier and more cost-effective than ever by contacting a Vertiv Partner today to get your trade-in started.

Program Benefits

- Access to improved reliability, efficiency, and service life with the latest UPS technologies
- Redeem cash voucher of an eligible Vertiv UPS unit for each UPS traded in
- Upgrade to two times the VA of your current UPS capacity
- Upgrade to a larger unit to plan for expansion and more available power
- Enjoy a comprehensive factory warranty on your new UPS units and batteries
- Get free shipping and proper recycling of your old UPS units

If you have been considering upgrading your legacy UPS systems in order to take advantage of the higher reliability, capacity, and energy efficiency of today's newest UPS technologies, now is the time.

With the Vertiv™ Trade-In program, you can save money on the cost of state-of-the-art Vertiv™ Edge UPS and Vertiv™ Edge Lithium-ion UPS systems while eliminating the hassle and cost involved with recycling your old units. The Vertiv Trade-In program makes it easy to upgrade your UPS units and give your critical facility the protection it demands.

Upgrade to the most reliable UPS technologies

With the Vertiv Trade-In program, you can trade in aging single-phase UPS unit*—Vertiv or a competitor's brand—and choose to upgrade to a new Vertiv™ Edge UPS and Vertiv™ Edge Lithium-ion UPS system. These advanced systems combine higher availability with exceptional energy efficiency to afford better protection for your equipment at lower operating costs. The units are available in a variety of power capacities and your Vertiv Partner can help you select the upgraded system to meet the needs of your unique application.

**Contact a Vertiv Partner to check program eligibility for your units.*

Free gift with every purchase

For selected countries, for each UPS you trade in, you will receive a voucher.*

**Check with Vertiv for voucher redemption process.*

Rest assured your old units will be disposed of properly

In compliance with the Recycling Industry Operating Standard (RIOS), your Vertiv Partner will handle shipping your returned UPS units and their batteries to certified recycler at no cost to you. All returned units are destroyed completely, and the scrap is recycled. Vertiv partner can provide a certificate of destruction or recycling upon request.



Is it time to trade in and trade up?

To determine if your data center is a prime candidate for a new UPS system, consider these initial questions:

- Is your rack-mounted UPS fleet more than five years old?
- Are you planning on expanding, reducing, or replacing your rackmount UPS fleet?
- Is the operating efficiency of older systems causing your utility bills to be a drag on your budget?
- Are battery modules and cabinets becoming less available?
- Are you frequently servicing your old units?

If you answered “yes” to one or more of these questions, then there’s no time like the present to take advantage of powerful new UPS technologies. Contact your Vertiv Partner to start the process and find out how much you can save with Vertiv™ Trade-In Program discounts.

Select a New Vertiv™ UPS and Save



Vertiv™ Edge UPS

Vertiv™ Edge is a family of highly reliable, efficient, manageable and flexible line interactive sinewave UPSs, with models ranging from 500VA to 3000VA in 1U, 2U, 3U, mini-tower, rack tower and rack-mount form factors (depending on model). With a high 0.9 power factor, controllable outlets and extended runtime options, Vertiv Edge is a cost-effective choice for protecting server and networking equipment in distributed and Edge IT applications.

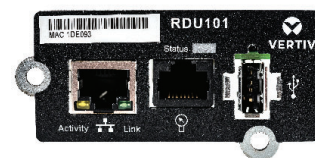


Vertiv™ Edge Lithium Ion UPS

The Vertiv™ Edge Lithium-Ion line interactive UPS provides both power conditioning and battery backup to critical IT equipment such as servers and network gear ensuring your business-critical applications are protected in the event of an unanticipated loss of power or an unprecedented power surge. This UPS protects against a wide range of power fluctuations and automatically switches to battery backup when power loss is detected and offers a 0.9 output power factor (PF)

Enjoy the benefits of advance Lithium-ion battery technology with:

- Up to 3x longer battery life than traditional VRLA battery
- Smaller & Lighter weight of UPS unit
- Higher battery power density enable more runtime
- Faster battery recharge
- Environmentally Friendly
- Reduced TCO
- 5-year standard warranty



Software Integration

Vertiv™ UPS solutions can integrate seamlessly into existing management systems enabled by the Vertiv™ Unity and Network Communications card.

These solutions provide a local device webpage interface along with a variety of standard communications protocols including data via SNMP v1, v2, v3; Modbus RTU/TCP; and BACnet MSTP/IP for Vertiv equipment. For direct software integration support, Contact a Vertiv Partner to check program eligibility for your units.

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