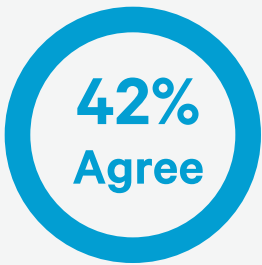


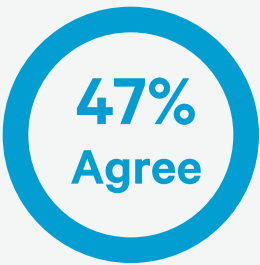


The strategic importance of small IT spaces is increasing for many companies, and these spaces contribute to driving company revenue. In addition, investment in small space IT equipment has risen in the last two years, and nearly half of North American IT professionals say they will deploy dedicated cooling systems in these spaces in the year ahead, according to research from Vertiv™.¹

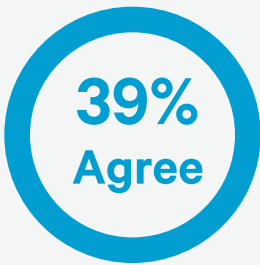
The strategic importance of small IT spaces within my company has risen over the last 2 years



My small spaces contribute to driving revenue in my company



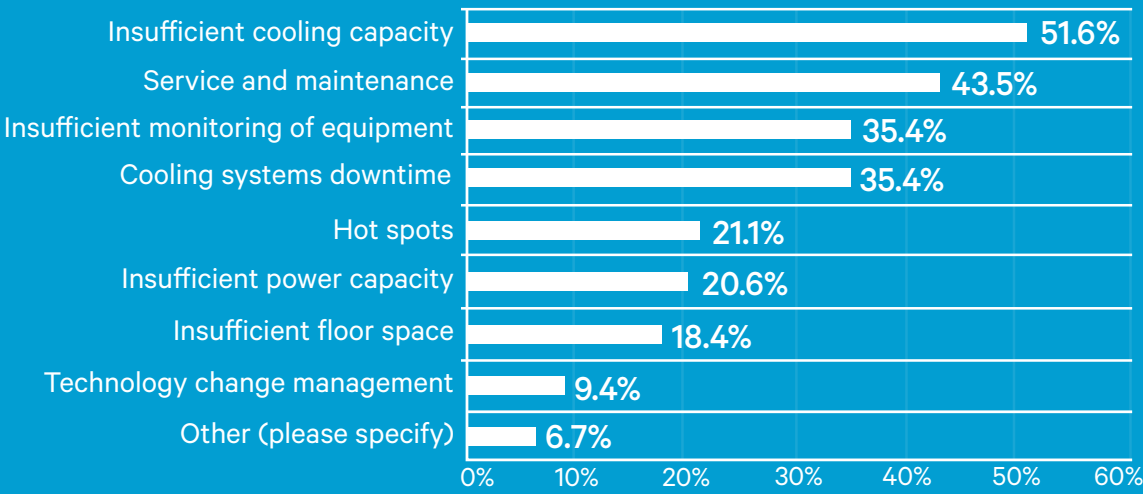
Spending on IT equipment in my small spaces has increased over the last 2 years



TOP 3 CONCERNS

Relating to Small IT Spaces:

1. Insufficient cooling capacity
2. Service and Maintenance
3. Insufficient monitoring and cooling system downtime (tie)



MINIMIZING RISKS

When it comes to running small IT spaces, IT professionals want to cut costs without increasing risks:

Reducing risk is important in the operation of my small IT spaces



I want to be able to cut costs in the operation of my small IT spaces



Energy efficiency is an important goal in my small IT spaces



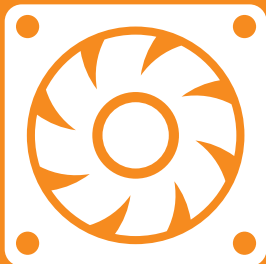
I am often worried that I will have cooling issues in my small IT spaces



MEETING SMALL SPACE CHALLENGES

50%

of IT and Data Center Managers say they will likely deploy dedicated cooling systems in network closets or server rooms in the year ahead.



VISIBILITY IS KEY

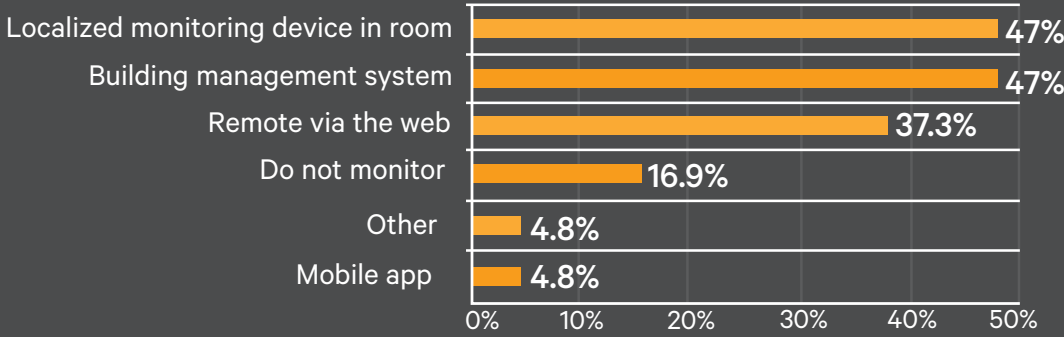
Being able to monitor Edge spaces for environmental conditions and equipment performance is important. Nearly half of respondents are using in-room monitoring devices or building management systems to help manage these spaces.



I need visibility into the status (temperature, humidity, alarm conditions) of my small IT spaces



How Managers are Monitoring Edge Spaces



Results from Vertiv's 2016 Cooling The Edge Survey

¹ 2016 Cooling The Edge Survey conducted by Vertiv in July 2016, which included nearly 400 responses from IT, data center and facilities managers in North America.