

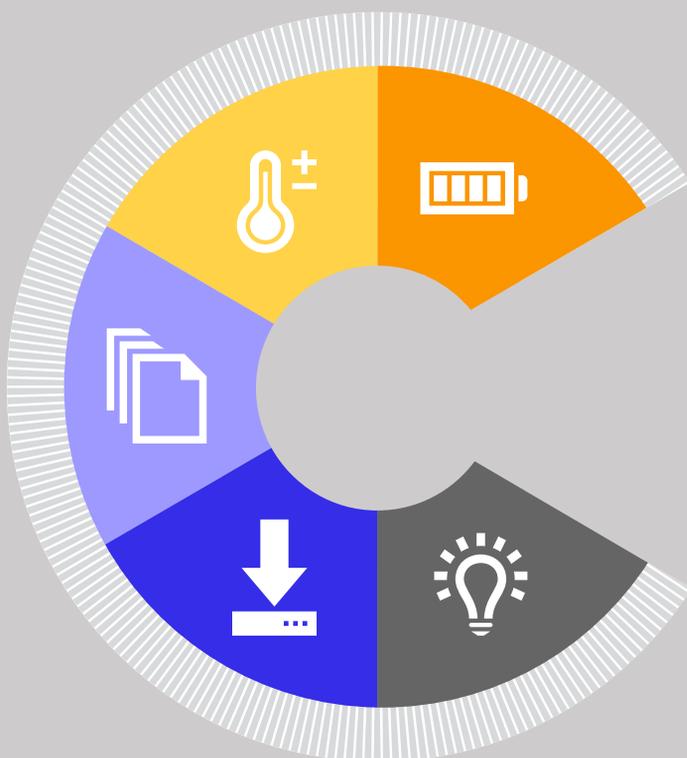
# Cable Landing Station

*Building new subsea cable routes enable you and your customers to evolve your business, improving traffic delivery and boosting redundancy.*

It opens you up to new possibilities — and challenges. Deploying new routes is difficult enough without having to worry about your cable landing station being on time, on budget and optimized for its purpose.

Then, there are the implications of designing, deploying, and maintaining cable landing stations. It isn't easy — no matter how many sites you have. Dealing with all the requirements, from site to site, can be complex and costly.

Vertiv global solutions is your ideal partner — especially with our extensive expertise working with telecommunications companies. We will work with you at every step, from developing the initial requirements all the way through project execution. With Vertiv, you have access to the breadth of our product portfolio as well as the experience of our discipline-specific partners.



Our portfolio spans power, thermal and infrastructure management products, software and solutions, and is complemented by a network of nearly 250 service centers worldwide.

# Efficient & Personalized Process



## Rapid Design



## Tailored Integration



## Simplistic Assembly



## Global Service

We'll provide the core electrical and physical infrastructure to support your cable landing stations, whether you need a few or dozens, whether in one location or around the world.

Our goal is to deliver design automation and simplicity for your requirements, delivering solutions that are assembled on-site, customized for local markets, repeatable and modular.

Our approach relies on proven solutions that we tailor for you to offer the ideal combination of distinctive capability, best value and rapid delivery. Unlike other vendors, we:

- Pre-configure and pre-validate your distinctive designs with our cross-discipline engineering team of more than 60, reducing on-site construction to a minimum, resulting in less schedule and quality risk.
- Shorten deployment times, enabling you to better align investments in growth with business demand signals.
- Work with you from developing the initial requirements all the way through project execution.

## WE MAKE MISSION CRITICAL EASY.

Whatever you require, Vertiv global solutions simplifies every aspect of designing and deploying cable landing stations, which keeps your business moving.

Our combination of experience and resources allows us to better adapt to what's needed, anticipate what's next and continue to find solutions in ways other companies simply can't, ensuring that your critical business investments are as streamlined and efficient as possible.

