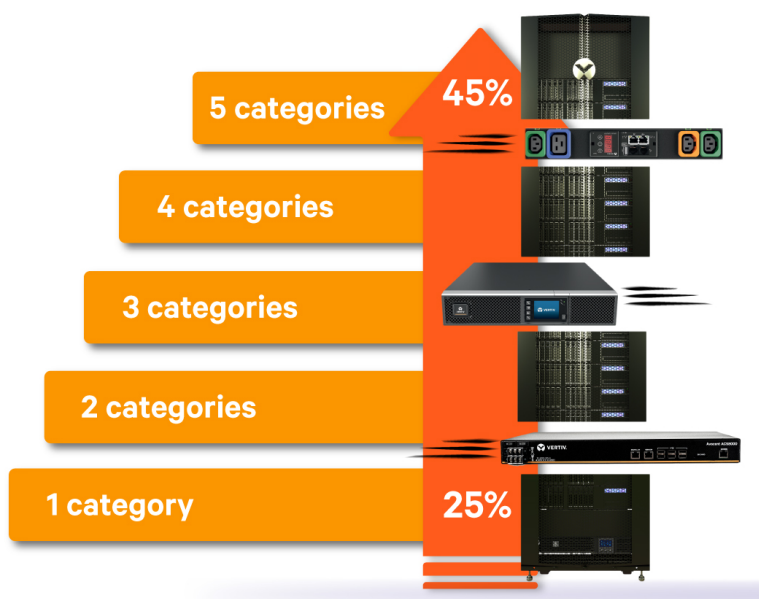


Looking to configure a solution that gives you an edge? With our Mix & Match promotion you can do exactly that – and **save up to 45%**!

Whether your customers need a full infrastructure refresh, remote monitoring capabilities or more capacity at edge sites to handle new demands, we are on hand to help.

How does it work?

- 1) Simply build your solution from the following product categories:
 - 📦 Rack
 - 🔌 Rack PDU
 - 🔋 UPS
 - ❄️ Thermal
 - 🖥️ Avocent Remote Monitoring
 - 🔧 Services
- 2) Reach out to your preferred Distribution partner to discuss your project and secure a quote
- 3) Place your order and reap the rewards!
- 4) Repeat!



The more product categories, the greater the savings!

Save a minimum of 25% off your order by purchasing any one product category from the above, and then earn an extra 5% discount for each additional category added, **with total savings up to 45%**!



How can I be sure I qualify?

This promotion is for new and existing Vertiv Channel Resellers to ensure you can deliver robust solutions at a competitive price.

When you purchase products from any one of the six categories listed, you'll qualify for 25% discount. Each product added from a separate category (minimum list price value £500/€500 per category) qualifies for a further 5% discount – up to a total of 45% savings off your solution!



How to buy?

Contact your preferred Vertiv Distribution Partner directly for a personal quote and discover how you can power your profit with Vertiv today!

Please see below the complete category break down by product family.

Offer valid 1st July 2020 – 31st December 2020.
[Terms and Conditions](#) apply.

The Mix & Match promotion is applicable to the following product families within Vertiv's defined product categories below:

i) Category Racks:

Product Family: Vertiv™ VR Rack Series

ii) Category rPDUs – Rack Power Distribution Unit:

Product Family: Vertiv™ Geist rPDU Series (Basic, Managed, Switched and UPDU)

iii) Category UPS – Uninterruptible Power Supply:

Product Families:

1. Vertiv™ Liebert® GXT4 & GXT5 Online UPS Series
2. Vertiv™ Liebert® PSA & PSI offline and line-interactive
3. Vertiv™ Liebert® EXS Series
4. Vertiv™ Liebert® ITA2 Series
5. Vertiv™ Edge Series (launching soon)
6. Vertiv™ Liebert® GXT RT+ (launching soon)

iv) Category Thermal Management

Product Families:

1. Vertiv™ SwitchAir Series
2. Vertiv™ Liebert® CRV Series
3. Vertiv™ Liebert® VRC Series (launching soon)

v) Category Avocent Remote Monitoring:

Product Families:

1. Vertiv™ Avocent MergePoint Unity KVM Series
2. Vertiv™ Avocent ACS Serial Console Server Series
3. Vertiv™ Avocent AutoView KVM Series
4. Vertiv™ Avocent LRA LCD Trays

vi) Category Services:

- 1) Vertiv™ Warranty Services
- 2) Vertiv™ Maintenance Services
- 3) Vertiv™ Power Emergency Services
- 4) Vertiv™ Power Assurance Services
- 5) Vertiv™ Startup Services

Mix & Match for your perfect Edge today! Contact your Vertiv Account Manager or preferred Distribution partner today!