Terms and Conditions for the Vertiv™ Smart Closet™ Promotion – RESELLER

1. GENERAL

1.1. The Vertiv™ SmartCloset™ (hereinafter "Promotion") potentially offers benefits to authorized Vertiv distribution partners ("Distributors") for reselling Vertiv products to eligible resellers. As a reseller, you may be indirectly impacted by this Promotion, subject to the terms set by your Distributor.

1.2. **Duration:** The Promotion is in effect from 1st of July 2025 until 31st of December 2025. However, any benefits to resellers are contingent upon the participation and discretion of the Distributors.

1.3. **Geographic Reach:** The Promotion is applicable in the following specified EMEA countries: United Kingdom Belgium, Denmark, Finland, Ireland, Luxembourg, Netherlands, Norway, Sweden, Italy, Spain, Portugal, France, Austria, Germany, Switzerland, Albania, Armenia, Bosnia and Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Israel, Kosovo, Latvia, Lithuania, Malta, Moldova, Montenegro, North Macedonia, Poland, Romania, Serbia, Slovakia, Slovenia, Ukraine, Turkey, Georgia, Kazakhstan, Uzbekistan, Tajikistan, Turkmenistan, Azerbaijan, Kyrgyzstan, UAE, Saudi, Oman, Qatar, Lebanon, Jordon, Iraq. Bahrain, Afghanistan, Yemen.

2. ELIGIBLE DISTRIBUTORS AND RESELLERS

2.1. This Promotion is applicable only to Resellers when buying Vertiv products specified herein through a Vertiv Authorized Distribution partner (hereinafter: Distributor). A list of Distributors for your region can be found here.

2.2. This promotion is open to all partners who are registered with the Vertiv Partner Program.

3. PRODUCTS

3.1. **Scope**: The Promotion covers the following part numbers listed on the Vertiv Standard Channel Price List (CPL), excluding products not on the CPL. Availability and participation in the Promotion are subject to your Distributor's discretion. Options are:

Premium solution

VSC42EX30GLISV	Vertiv SmartCloset, 42U, switched rPDU, online 3kW Li UPS, 230V, with networking card.
VR3100	Rack 42U 1998mm (78.6")H x 600mm (23.62")W x 1115mm (43.89")D with (1) 77% Perforated Locking Front Door, (2) 77% Perforated Split Locking Rear Doors, Color RAL 7021 Black gray
VP5G20AG	Vertiv PowerIT Rack PDU, Switched (Unit Level), EC, 0U, input IEC 60320 C20 power inlet 230V 16A, locking outlets (21)C13 (3)C19
GXT5LI-3000IRT2UXL	Vertiv Liebert GXT5 1ph UPS, 3kVA, Li-Ion, input plug IEC C20 inlet, 2U, output – 230V, output socket groups (6)C13 & (1)C19
VRA1005	Tool Less Cable Management - Velcro Strap (Qty 10)
VRA1014	Vertical Cable Manager 600mm Wide 42U (Qty 2)
RDU120	Kit RDU120 Communication Card
GTHD	Vertiv PowerIT remote environmental sensor, Temperature/Humidity/Dew Point, length - 3m

Critical solution

VSC42EX30GLASV	Vertiv SmartCloset, 42U, switched rPDU, online 3kW UPS, 230V, with networking card.

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VR3100	Rack 42U 1998mm (78.6")H x 600mm (23.62")W x 1115mm (43.89")D with (1) 77% Perforated Locking Front Door, (2) 77% Perforated Split Locking Rear Doors, Color RAL 7021 Black gray
VP5G20AG	Vertiv PowerIT Rack PDU, Switched (Unit Level), EC, 0U, input IEC 60320 C20 power inlet 230V 16A, locking outlets (21)C13 (3)C19
GXE3-3000IRT2UXL	Liebert GXE UPS 3kVA 1ph UPS 230V Rack/Tower W/Batteries, C20 input/C13 x 8 output + C19 x 1, 2-year warranty. With rack kit
VRA1005	Tool Less Cable Management - Velcro Strap (Qty 10)
VRA1014	Vertical Cable Manager 600mm Wide 42U (Qty 2)
RDU120	Kit RDU120 Communication Card
GTHD	Vertiv PowerIT remote environmental sensor, Temperature/Humidity/Dew Point, length - 3m

Basic solution

VSC42EX30PLASV	**Vertiv SmartCloset, 42U, switched rPDU, line interactive 3kW UPS, 230V, with networking card.**
VR3100	Rack 42U 1998mm (78.6")H x 600mm (23.62")W x 1115mm (43.89")D with (1) 77% Perforated Locking Front Door, (2) 77% Perforated Split Locking Rear Doors, Color RAL 7021 Black gray
VP5G20AG	Vertiv PowerIT Rack PDU, Switched (Unit Level), EC, 0U, input IEC 60320 C20 power inlet 230V 16A, locking outlets (21)C13 (3)C19
EDGE-3000IRT2UXL	Vertiv EDGE 1ph UPS, 3.0 kVA, input IEC60320 C20 inlet, 2U, output - 230V, output socket groups - (6)C13 (1)C19
VRA1005	Tool Less Cable Management - Velcro Strap (Qty 10)
VRA1014	Vertical Cable Manager 600mm Wide 42U (Qty 2)
RDU120	Kit RDU120 Communication Card
GTHD	Vertiv PowerIT remote environmental sensor, Temperature/Humidity/Dew Point, length - 3m

3.2. **Availability:** Product availability under this Promotion is dependent on your Distributor's stock levels.

3.3. **Vertiv Solution Designer Request Submission:** Partners must follow these steps to submit a request:

a. Log in to your account on the Vertiv Partner Program website.
b. Navigate to the **Sales Tools** section located in the top-right corner of the page.
c. Select Access Vertiv Solution Designer to open the tool.
d. Customize your rack by selecting specific components or using the **'Help Me Build'** option for guided assistance, especially when configuring the Vertiv SmartCloset.
e. Save your configuration and enter the promo code **'SmartCloset50'** in the Deal Registration Number textbox.

For additional guidance, partners can review the Vertiv Solution Designer Training materials.

3.4. **Non-Combination Clause:** This Promotion cannot be combined with any other promotion, offer, or discount.

4. DISCOUNT and PRICE

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4.1. Pricing and Quotes

The final price offered to you as a Reseller will be determined by your Distributor's quote. Vertiv does not control or guarantee the final price you may receive. While the Promotion includes a potential rebate for Distributors, this does not guarantee any direct financial benefit, discount, or specific pricing to you as a reseller. Any potential benefits are subject to negotiation and agreement between you and your Distributor.

The potential benefits from this Promotion are typically provided through a personalized quote, not via the Distributor's online shop.

To receive the discount, partners must use the promo code 'SmartCloset50' when submitting their Deal Registration.

4.2. Reports and Invoices

No additional reports or invoices need to be submitted. Vertiv will process all calculations based on the information provided in the Deal Registration form and Vertiv Solution Design Quote.

4.3. Discount and Pricing Terms

Any potential discount you may receive from your Distributor based on this Promotion is linked to the official Vertiv Channel Price List per region. However, the actual discount, if any, is at the discretion of your Distributor.

Prices are subject to local regulations, and additional fees may apply. We advise you to contact your preferred Distributor for the final price offer and details.

4.4. Activation and Limitations

This Promotion is an activation promotion. This potential benefit is subject to your Distributor's participation and discretion.

There is no limit to the number of Vertiv SmartCloset units that can be purchased under this promotion. To qualify for the discount, all the SmartCloset options' parts must be purchased together, to deliver a complete solution.

4.5. Freight and Additional Costs

Freight terms are decided by your Distributor and are not directly influenced by this Promotion. Please discuss with your Distributor for specific information on freight terms, quotes, and any additional tax or custom fees, especially for countries outside of the EU.

5. FINAL PROVISIONS

5.1. Informational Purpose: This document is intended to inform you about a potential Promotion that your Distributor may participate in. It does not constitute an offer or guarantee of specific terms or pricing to you as a reseller.

5.2. No Claims Against Vertiv: As a reseller, you have no claim against Vertiv regarding the terms, participation, pricing, or benefits of this Promotion.

5.3. Promotion Subject to Change: Vertiv reserves the right to amend or cancel the Promotion at any time, without prior notice to resellers.

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