

The Vertiv™ VRC Battle Card Against An Individually Planned Micro Data Center

Feature	Individually planned Micro Data Center	Vertiv™ VRC-S	Differentiation
Short lead time		✓	Vertiv™ VRC-S is shipped within a matter of business days. Assembly takes place at the factory within days of receipt of order. The components are kept in stock. For transport from the factory in Central Europe, we also calculate only a few days in most cases. For a customer configured system, we ensure a very short lead time. For components freely selected in the market, the longest delivery time of any sub-system determines the duration of the project.
Fully assembled at the factory		✓	Assembly and final quality inspection of the small micro data center were carried out at the factory. All components are wired and checked for correct function. The monitoring and control software is also installed upon delivery. The unit is ready to plug in upon arrival. At the customer's site, only the network connection, the power connection, the condensate drain and, if necessary, the connection to the condenser of the split cooling system need to be set up. Considerable installation work on the construction site is eliminated. This significantly reduces labor costs for installation and saves the overall budget for the project.
All components from one source		✓	All components, the closed cabinet with the directed cooling air flow, the dynamic controlled cooling system, the double conversion UPS, the power distribution with the monitored and switched outlets, the cabinet monitoring, the emergency fan and the control and monitoring software are perfectly matched to each other and function smoothly. Their function has been extensively tested and optimized. This advantage is particularly evident in the software.
CE mark for the entire system		✓	Since Vertiv™ brings the micro data center to the market completely assembled at the factory, CE marking is required for the entire system. Tests at independent testing institutes ensure that not only the individual components but also the complete system meet the strict requirements for electromagnetic compatibility and electrical operational safety. This certified safety cannot be achieved with a system assembled on site.

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Less administration		✓	An individually planned micro data center, even with the involvement of a consulting agency, requires a considerable amount of administrative work. The various contractors and vendors have to be coordinated. A wide variety of orders and invoices have to be processed, and the various delivery dates and the integration process have to be managed. All this is eliminated when a complete system is installed.
Low logistics costs		✓	In an individually planned data center, the subsystems are delivered separately. Each delivery costs money and with the large number of individual components, the logistics costs add up to a considerable budget share. With only one delivery, they reduce the shipping costs considerably.
Environmentally friendly		✓	Vertiv™ VRC-S is delivered in one shipment as a complete system in the tested cabinet packaging. Since all components are already installed, there is no need for their packaging. This saves a lot of packaging material and its disposal costs and is good for the environment..

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