Ensuring the continuity of today’s and tomorrow’s vital applications

Nearly all aspects of our lives involve the use of technology. It is how we work and play and do anything in between. This connectivity or use of data is built into the very fabric of our society. It is vital to human progress. Vertiv believes there is a better way to meet this accelerating demand for data — one driven by passion and innovation.

As industry experts, we collaborate with our customers to envision and build future-ready infrastructures. We leverage our portfolio of hardware, software, analytics, and services, to ensure our customers’ vital applications run continuously, perform optimally, and scale with business needs.

**Data Centers:** Hyperscale/Cloud, Colocation, Enterprise and Edge  
**Communication Networks:** Macro Site, Central Office, Small Cell and Data Center  
**Commercial and Industrial:** Healthcare, Manufacturing, Rail/Mass Transit, Power Generation and Oil and Gas

**KEY FACTS**

**STATUS**
Public (NYSE:VRT)

**REVENUE**
USD 4.4 billion (fiscal 2020)

**HEADQUARTERS**
Global: Columbus, Ohio, USA  
Regional: China, India, Philippines and Italy

**EMPLOYEES**
~21,000 worldwide

**MAJOR CUSTOMERS**
Alibaba, Alstom, America Movil, AT&T, China Mobile, Equinix, Ericsson, Reliance, Siemens, Telefonica, Tencent, Verizon and Vodafone

**Offering**
- Critical Infrastructure & Solutions 56%
- Integrated Rack Solutions 14%
- Services and Spares 30%

**Geography**
- Americas 47%
- EMEA 22%
- AP 31%

**End Market**
- Data Center 70%
- Communications 10%
- Commercial & Industrial 20%

**Broad range of power, thermal, and IT and edge infrastructure, solutions and services portfolio**

**Global, well-established footprint and supply-chain network**

**Customers who operate in some of the world’s most critical industries**

Vertiv.com 1050 Dearborn Drive, Columbus, Ohio 43085
OUR PURPOSE

We believe there is a better way to meet the world’s accelerating demand for data — one driven by passion and innovation.

OUR PRESENCE

GLOBAL PRESENCE
- Manuf. and Assembly Locations: 19
- Service Centers: 300+
- Service Field Engineers: 3100+
- Technical Support/Response: 250+
- Customer Experience Centers/Labs: 15

AMERICAS
- Manuf. and Assembly Locations: 8
- Service Centers: 165+
- Service Field Engineers: 1370+
- Technical Support/Response: 100+
- Customer Experience Centers/Labs: 5

EUROPE, MIDDLE EAST AND AFRICA
- Manuf. and Assembly Locations: 6
- Service Centers: 70+
- Service Field Engineers: 580+
- Technical Support/Response: 80+
- Customer Experience Centers/Labs: 6

ASIA PACIFIC AND INDIA
- Manuf. and Assembly Locations: 5
- Service Centers: 57+
- Service Field Engineers: 1150+
- Technical Support/Response: 70+
- Customer Experience Centers/Labs: 4

OUR BRANDS

- Albér™
  Battery Monitoring

- Avocent®
  IT Management

- Chloride®
  Industrial Power

- Cybex™
  IT Management

- Energy Labs
  Commercial and Industrial Thermal

- Geist™
  Rack PDU

- Liebert®
  AC Power and Thermal

- Netsure™
  DC Power

Architects of Continuity™

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