Enabling the continuity of today’s and tomorrow’s vital applications

Nearly all aspects of our lives involve the use of technology. It is how we work and play and do anything in between. This connectivity or use of data is built into the very fabric of our society. It is vital to human progress. Vertiv believes there is a better way to meet this accelerating demand for data — one driven by passion and innovation.

As industry experts, we collaborate with our customers to envision and build future-ready infrastructures. We leverage our portfolio of hardware, software, analytics, and services, to enable our customers’ vital applications to run continuously, perform optimally, and scale with business needs.

**Data Centers:** Hyperscale/Cloud, Colocation, Enterprise and Edge
**Communication Networks:** Macro Site, Central Office, Small Cell and Data Center
**Commercial and Industrial:** Healthcare, Manufacturing, Rail/Mass Transit, Power Generation and Oil and Gas

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**Offering**
- Critical Infrastructure & Solutions: 26%
- Integrated Rack Solutions: 24%
- Services and Spares: 19%
- Broad range of power, thermal, and IT and edge infrastructure, solutions and services portfolio

**Geography**
- Americas: 48%
- EMEA: 28%
- Asia Pacific: 24%
- Global, well-established footprint and supply-chain network

**End Market**
- Data Centers: 70%
- Communication Networks: 10%
- Commercial & Industrial: 20%
- Customers who operate in some of the world’s most critical industries
  Market breakdown rounded to nearest 5%

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**KEY FACTS**

**STATUS**
- Public (NYSE:VRT)

**REVENUE**
- USD 5.7 billion (fiscal 2022)

**HEADQUARTERS**
- Global: Westerville, Ohio, USA
  Regional: China, India, Philippines and Italy

**EMPLOYEES**
- ~27,000 worldwide

**MAJOR CUSTOMERS**
- Alibaba, Alstom, America Movil, AT&T, China Mobile, Equinix, Ericsson, Reliance, Siemens, Telefonica, Tencent, Verizon and Vodafone
**OUR PURPOSE**

We believe there is a better way to meet the world’s accelerating demand for data — one driven by passion and innovation.

**OUR PRESENCE**

<table>
<thead>
<tr>
<th>GLOBAL PRESENCE</th>
<th>AMERICAS</th>
<th>ASIA PACIFIC AND INDIA</th>
<th>EUROPE, MIDDLE EAST AND AFRICA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manuf. and Assembly Locations</td>
<td>24</td>
<td>4</td>
<td>10</td>
</tr>
<tr>
<td>Service Centers</td>
<td>80+</td>
<td>75+</td>
<td>65+</td>
</tr>
<tr>
<td>Service Field Engineers</td>
<td>1,600+</td>
<td>1,250+</td>
<td>650+</td>
</tr>
<tr>
<td>Technical Support/Response</td>
<td>90+</td>
<td>30+</td>
<td>100+</td>
</tr>
<tr>
<td>Customer Experience Centers/Labs</td>
<td>5</td>
<td>9</td>
<td>5</td>
</tr>
</tbody>
</table>

**OUR BRANDS**

- **Albért™**
  Battery Monitoring

- **Avocent®**
  IT Management

- **Cybex™**
  IT Management

- **E+I Engineering Group**
  Electrical Switchgear, Modular Power, Energy Management

- **Energy Labs™**
  Commercial and Industrial Thermal

- **Geist™**
  Rack PDU

- **Liebert®**
  AC Power and Thermal

- **Netsure™**
  DC Power

- **PowerBar**
  Busbar Trunking

**Architects of Continuity™**

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