







Looking to configure a solution that gives you an edge? With our Mix & Match promotion you can do exactly that – and **save up to 45%**!

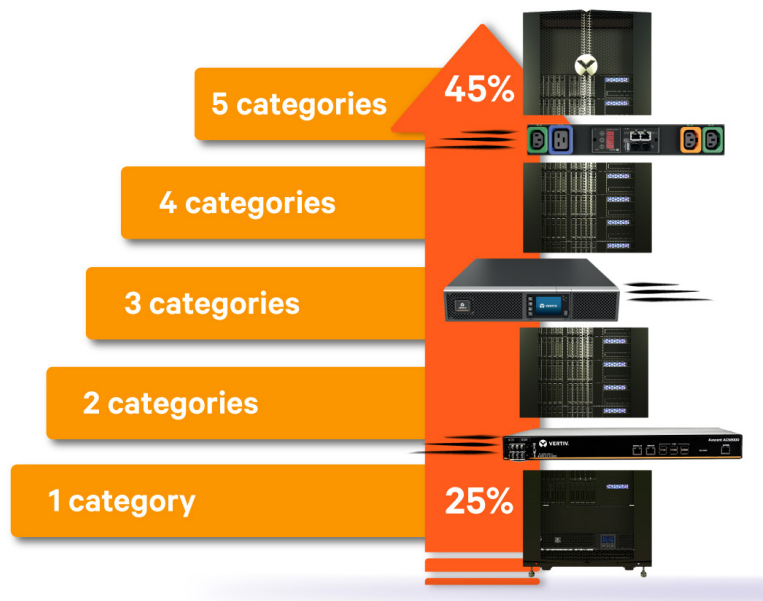
Whether your customers need a full infrastructure refresh, remote monitoring capabilities or more capacity at edge sites to handle new demands, we are on hand to help.

How does it work?

1) Simply build your solution from the following product categories:

-  Rack
-  Rack PDU
-  UPS
-  Thermal
-  Avocent Remote Monitoring
-  Services

- 2) Reach out to your preferred Distribution partner to discuss your project and secure a quote
- 3) Place your order and reap the rewards!
- 4) Repeat!



The more product categories, the greater the savings!

Save a minimum of 25% off your order by purchasing any one product category from the above, and then earn an extra 5% discount for each additional category added, **with total savings up to 45%**!



How can I be sure I qualify?

This promotion is for new and existing Vertiv Channel Resellers to ensure you can deliver robust solutions at a competitive price.

When you purchase products from any one of the six categories listed, you'll qualify for 25% discount. Each product added from a separate category (minimum list price value £500/€500 per category) qualifies for a further 5% discount – up to a total of 45% savings off your solution!



How to buy?

Contact your preferred Vertiv Distribution Partner directly for a personal quote and discover how you can power your profit with Vertiv today!

Please see below the complete category break down by product family.

Offer valid 1st July 2020 – 31st December 2021.

[Terms and Conditions apply.](#)

The Mix & Match promotion is applicable to the following product families within Vertiv's defined product categories below:

i) Category Racks:

Product Family: Vertiv™ VR Rack Series

ii) Category rPDUs – Rack Power Distribution Unit:

Product Family: Vertiv™ Geist rPDU Series (Basic, Managed, Switched and UPDU)

iii) Category UPS – Uninterruptible Power Supply:

Product Family:

1. Vertiv™ Liebert® GXT5 Online UPS Series
2. Vertiv™ Liebert® PSA & PSI offline and line-interactive
3. Vertiv™ Liebert® EXS Series
4. Vertiv™ Liebert® ITA2 Series
5. Vertiv™ Edge Series
6. Vertiv™ Liebert® GXT RT+

iv) Category Thermal Management

Product Family:

1. Vertiv™ SwitchAir Series
2. Vertiv™ Liebert® CRV Series
3. Vertiv™ Liebert® VRC Series

v) Category Avocent Remote Monitoring:

Product Family:

1. Vertiv™ Avocent MergePoint Unity KVM Series
2. Vertiv™ Avocent ACS Serial Console Server Series
3. Vertiv™ Avocent AutoView KVM Series
4. Vertiv™ Avocent LRA LCD Trays

vi) Category Services:

- 1) Vertiv™ Warranty Services
- 2) Vertiv™ Maintenance Services
- 3) Vertiv™ Power Emergency Services
- 4) Vertiv™ Power Assurance Services
- 5) Vertiv™ Startup Services

Mix & Match for your perfect Edge today! Contact your Vertiv Account Manager or preferred Distribution partner today!