

# Major Retailer Uses Integration & Services for New Store Concept



## A Vertiv™ SmartCabinet™ and Power Assurance Package Story



A major retailer

### The Customer



Having more than 1,500 locations covering multiple brands, this retailer was introducing a new store concept in high-traffic areas that required more robust IT support than the company had in its single-brand stores.

### The Critical Need



### The Solution

A local Vertiv partner configured two Vertiv™ SmartCabinet™ solutions for each location using a 3 kVA Liebert® GXT uninterruptible power supply and two managed rack power distribution units mounted vertically in the cabinet. One SmartCabinet in each location was configured to house IT with lockable bays, allowing each brand to control access to their assets. The retailer also took advantage of the Vertiv Power Assurance Package for comprehensive protection of the SmartCabinets that included five years of service support.



### The Results

- More computing power was deployed quickly to ensure availability of the new in-store concept across the retailer's network
- Compact footprint addressed the limited in-store space requirements while delivering the needed computing capacity
- Lockable bays enhanced physical security of IT assets
- IT-ready solution minimized need for in-house IT personnel
- Service solution offered simplified deployment and startup with ongoing, worry-free power protection



### The Vertiv Way

Keeping up with customer demand, especially in retail environments that rely on IT to support point-of-sale systems, means moving infrastructure to the edge of the network. This IT distribution is simplified with integrated, pre-configured infrastructure and lifecycle support from Vertiv experts.