VERTIV.

THE 1 BILLION LEAP 2.0



Expanding Horizons, Elevating Growth

Annual Conference CY 2026, Sri Lanka

Dear Team,

As we close a remarkable year CY2025 and step into 2026, I am delighted to invite you to the **Vertiv Annual Sales Conference CY2026** in **Sri Lanka** - a land known for its stunning landscapes, rich heritage, and vibrant culture. CY2025 was a defining milestone with The 1Billion Leap. Together, we achieved extraordinary growth through disciplined execution, collaboration, and innovation—proving that bold ambition, when backed by strong teamwork, delivers exceptional results.

Now, we embark on The 1Billion Leap 2.0—a journey that calls for greater speed, sharper systems thinking, operational excellence, and the smart use of AI to scale and stay ahead.

Building on our strong foundation, we aim to accelerate momentum and raise the bar even higher. I look forward to coming together in Sri Lanka as one team to shape the next chapter of Vertiv India's growth story.

Together, let's continue turning ambition into action.

Subhasis Majumdar
Managing Director,
Vertiv India

AGENDA - 9th-12th MARCH 2026

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DAY 1 9th March 2026

From Spreadsheets to Shorelines

From	To	Span	Activity	Venue
9:00	12:00	3:00	The Check-In: *Gearing Up for Velocity*	Hotel Cinnamon Life, Level 1
12:00	14:00	2:00	Fueling Up: *A Taste of Colombo*	Quizine Restaurant, Level 9
14:00	16:00	2:00	The Calm Before the Surge: *The static state*	Hotel Room
Dress Code: Beach / Sportswear. Footwear : Flip-Flops (Rain contingency in place)				
16:00	16:30	0:30	The Coastal Commute: From lobby to lagoon	On the way to Beach Club
16:30	18:30	2:00	Shoreline Showdown: *Battle of the Beach Games*	Bellevue Beach Club
19:00	22:00	3:00	Tides & Toasts: *Cocktails & Dinner*	
22:00 onwards			Stumps are Called: *Return to Base*	Hotel Cinnamon Life

DAY 2 10th March 2026

From Vision to Velocity (Dress Code: Business Casuals, Vertiv T-shirt)

From	To	Span	Activity	Venue
7:00	8:45	1:45	The Ignition Intake: *Power Breakfast*	Quizine Restaurant, Level 9
8:45	9:00	0:15	The Starting Grid: *Lining up for the day's sprint.*	Lumina Ballroom, Level 7
9:00	9:10	0:10	Powering Up the Vision: *A ceremonial start*	
Section 1 – Market and Business Overview				**Speaker**
9:10	9:40	0:30	State of the Business: *The Flight Path: Navigating our North Star*	Subhasis Majumdar
9:40	10:10	0:30	Sales & Service: *Synchronized in motion*	Prashant Bhatia & Ravi Jingade
Section 2 – Technology & Market Dynamics				
10:10	10:55	0:45	The AI Backbone: *Building for the Next Billion*	Panel Discussion
10:55	11:25	0:30	NVIDIA & VERTIV : *Powering the Future of Intelligence.*	Fireside Chat
11:25	11:40	0:15	**Tea Break**	
11:40	12:25	0:45	Blueprint for Tomorrow: *Innovation & Engineering Excellence*	Dr. A. S Prasad
Section 3 – Focus on Perfect Execution				
12:25	13:10	0:45	Sales Ops Excellence: *Aligning People, Process & Performance*	Sanjay Zadoo & Team
13:10	13:40	0:30	Service as a Growth Engine: *The Reliability Multiplier*	Cross-functional Team
13:40	14:40	1:00	**Lunch**	
14:40	14:55	0:15	From Roots to Legacy: ***Lessons from the Vanguard***	Reflections of a Vertiv Veteran
14:55	15:55	1:00	Execution Intensity: The Final Gear: *Aligning Sales & Operations*	Ravindra Pawar & Prashant Bhatia
Section 4 – Open House & Closure				
15:55	16:25	0:30	The Clarity Lap: *Clearing any hurdles before the finish line.*	Open House
16:25	16:30	0:05	The Final Gear-Shift: *Locking in our goals before we let loose*	Closing remarks + Group Pic
16:30	16:45	0:15	**Tea Break**	
Section 5 – Leisure Time & Gala Night				**Venue**
16:45	18:45	2:00	The Sunset Refresh: *Shaking off the sessions, stepping into the style*	Family Pool /Casino *(on your own)*
Dress Code: The Party Edit				
18:45	19:00	0:15	The Gala Glow-Up: *Getting "decked out" for the big reveal*	
19:15	22:30	3:15	The Gala Tribute: *Celebrating the Stars of Vertiv*	Lumina Ballroom, Level 7

DAY 3 11th March 2026

Partner Conference

From Vision to Velocity (Dress Code: Business Casuals, Vertiv T-shirt)

From	To	Span	Activity	Venue
7:00	8:45	1:45	The Ignition Intake: *Power Breakfast*	Quizine Restaurant, Level 9
8:45	9:00	0:15	The Starting Grid: *Lining up for the day's sprint.*	Lumina Ballroom, Level 7
9:00	9:10	0:10	Powering Up the Vision: *A ceremonial start*	
Section 1 – Market and Business Overview				**Speaker**
9:10	9:30	0:20	State of the Business: *The Flight Path: Navigating our North Star*	Subhasis M
9:30	10:10	0:40	Pragati - *Mi$$ion in Motion*	Prashant Bhatia & Raghavendra Kale
Section 2 - Technology & Ecosystem				
10:10	10:45	0:35	The Next Wave: *Market Dynaimcs on AI Datacenter*	Jayakumar N & Nitin Goswami
10:45	11:15	0:30	The Success Exchange: *Voices of Partnership*	Santosh Kulkarni
11:15	11:30	0:15	**Tea Break**	
11:30	12:00	0:30	Datacenter Dialogues - *A Panel of Perspectives*	Nitin Gavade
12:00	13:00	1:00	The Art of Partnership: *Building Brilliance Together*	Motivational Speaker
13:00	13:45	0:45	**Lunch**	
Section 3 - Focus on Perfect Execution				
13:45	14:30	0:45	The Big Picture: *Vertiv's End-to-End Capabilities*	Gaurav, Dhanesh, Chirag, Dharmesh
14:30	15:00	0:30	ServiceCore - *Service as a differentiator in partnerships*	Ravi Jingade
15:00	15:10	0:10	The Final Gear-Shift: *Full Throttle. Shared Triumph*	Closing Note + Photo OP
Section 4 - Open House & Closure				
15:10	16:00	0:50	The Silence Before the Spotlight - *Rejuvenate the Energy*	Hotel Room
Dress Code: Beach / Sportswear. Footwear : Flip-Flops (Rain contingency in place)				
16:00	16:30	0:30	The Coastal Commute: *From lobby to lagoon*	On the way to Beach Club
16:30	18:30	2:00	Shoreline Showdown: *Teamwork in the Sand*	Bellevue Beach Club
19:00	22:00	3:00	Waves of Gratitude: *Honoring Our Partners by the Sea*	
22:00 onwards			Stumps are Called: *Return to Base*	Hotel Cinnamon Life

DAY 4 12th March 2026

Cultural Immersion & Departure

From	To	Span	Activity	Venue
7:00	9:00	2:00	The Final Fuel-Up: *Sustaining the system*	Breakfast & Check - out
9:00	9:30	0:30	Clearing the deck: *The final Transition*	Assembly at Level 1
09:30	11:30	02:00	Exploring the sacred path : *A Walk Through*	Gangaramaya Temple & Independence square
11:30	13:30	02:00	The High Point: *A Farewell Feast*	Lunch at Lotus Tower
13:30	16:00	02:30	Optional Shopping - *Curating Memories: Gems & Gifts*	House of Fashion/Laksala
Departure to Airport for Flight flying early evening				
11:30	13:30	02:00	The High Point: *A Farewell Feast*	Lunch at Lotus Tower (Batch 1)
Departure to Airport for flights flying late evening				
13:30	14:30	01:00	The High Point: *A Farewell Feast*	Lunch at Lotus Tower (Batch 2)
14:30	18:00	03:30	Optional Shopping - *Curating Memories: Gems & Gifts*	House of Fashion/Laksala

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