

# Terms and Conditions for the Vertiv™ Smart Cabinet ID Promotion – RESELLER



## 1. GENERAL

1.1. The Vertiv™ Smart Cabinet ID (hereinafter "Promotion") potentially offers benefits to authorized Vertiv distribution partners ("Distributors") for reselling Vertiv products to eligible resellers. As a reseller, you may be indirectly impacted by this Promotion, subject to the terms set by your Distributor.

1.2. **Duration:** The Promotion is in effect from 1<sup>st</sup> of February 2025 until 30th June 2025. However, any benefits to resellers are contingent upon the participation and discretion of the Distributors.

1.3. **Geographic Reach:** The Promotion is applicable in the following specified EMEA countries: United Kingdom, Belgium, Denmark, Finland, Ireland, Luxembourg, Netherlands, Norway, Sweden, Italy, Spain, Portugal, France, Austria, Germany, Switzerland, Albania, Armenia, Bosnia and Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Israel, Kosovo, Latvia, Lithuania, Malta, Moldova, Montenegro, North Macedonia, Poland, Romania, Serbia, Slovakia, Slovenia, Ukraine, Turkey, Georgia, Kazakhstan, Uzbekistan, Tajikistan, Turkmenistan, Azerbaijan, Kyrgyzstan, UAE, Saudi, Oman, Qatar, Lebanon, Jordan, Iraq, Bahrain, Afghanistan, Yemen and all of Africa.

## 2. ELIGIBLE DISTRIBUTORS AND RESELLERS

2.1. This Promotion is applicable only to Resellers when buying Vertiv products specified herein through a Vertiv Authorized Distribution partner (hereinafter: Distributor). A list of Distributors for your region can be found [here](#).

2.2. This promotion is open to all partners who are registered with the [Vertiv Partner Program](#).

## 3. PRODUCTS

3.1. **Scope:** The Promotion covers the following part numbers listed on the Vertiv Standard Channel Price List (CPL), excluding products not on the CPL. Availability and participation in the Promotion are subject to your Distributor's discretion.

|         |   |
|---------|---|
| VS3350I | Vertiv Smart Cabinet ID, 3.5kW /42U                     |
| VS3354I | Vertiv Smart Cabinet ID, 3.5kW /24U                     |
| VS3750I | Vertiv Smart Cabinet ID, 7kW /42U                       |
| ZCL07C  | Low ambient condenser >-34°C for Smart Cabinet ID       |
| ZCL03C  | Low ambient condenser >-34°C for Smart Cabinet ID       |
| ZCC03C  | Standard ambient condenser >-15°C for Smart Cabinet ID* |
| ZCC07C  | Standard ambient condenser >-15°C for Smart Cabinet ID* |

3.2. **Availability:** Product availability under this Promotion is dependent on your Distributor's stock levels.

3.3. **Vertiv Solution Designer Request Submission:** Partners must follow these steps to submit a request:

- Log in to your account on the [Vertiv Partner Program](#) website.
- Navigate to the **Sales Tools** section located in the top-right corner of the page.
- Select [Access Vertiv Solution Designer](#) to open the tool.
- Customize your rack by selecting specific components or using the 'Help Me Build' option for guided assistance, especially when configuring the Vertiv Smart Cabinet ID and Low Ambient Condenser.
- Save your configuration and enter the promo code 'SmartCabinetID50' in the Deal Registration Number textbox.

**Vertiv.com** | Vertiv Infrastructure Limited, Fraser Road, Priory Business Park, Bedford, MK44 3BF Tel: +44 (0)1234 836400

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For additional guidance, partners can review the [Vertiv Solution Designer Training](#) materials.

**3.4. Non-Combination Clause:** This Promotion cannot be combined with any other promotion, offer, or discount.

## 4. SERVICE OPTIONS

**4.1. 1.1.** The Vertiv™ Service options potentially offer benefits to authorized Vertiv distribution partners ("Distributors") for reselling Vertiv products to eligible resellers. As a reseller, you may be indirectly impacted by these options, subject to the terms set by your Distributor.

**4.2. . Geographic Reach:** The service options are applicable in the following specified EMEA countries: Germany, Austria, Switzerland, Belgium, Netherlands, Luxembourg, Italy, Spain, France, UK, Ireland, Turkey, Poland, Estonia, Lithuania, Latvia, Czech Republic, Slovakia, Hungary, Romania, Bulgaria, Slovenia, Croatia, Greece, Cyprus, Malta.

**4.3. Products:** The service options cover the following part numbers listed on the Vertiv Standard Channel Price List (CPL), excluding products not on the CPL. Availability and participation in the Promotion are subject to your Distributor's discretion.

|                    |  |
|--------------------|--|
| VS-IEW-8W-8R8W-SPU | IEW 2YR-PM8x5-8HR-Smart Cabinet                          |
| VS-WP3-8W-8R8W-SPU | Preferred Warranty 3YR-PM8x5-8HR RESP8x5 Smart Cabinet   |
| PS-VS-INST85-SPU   | Electrical and Mechanical Installation Smart Cabinet 8X5 |
| PS-VS-ST247-SPU    | Startup Smart Cabinet 24x7                               |
| PS-VS-ST85-SPU     | Startup Smart Cabinet 8X5                                |

## 5. DISCOUNT and PRICE

### 5.1. Pricing and Quotes

The final price offered to you as a Reseller will be determined by your Distributor's quote. Vertiv does not control or guarantee the final price you may receive. While the Promotion includes a potential rebate for Distributors, this does not guarantee any direct financial benefit, discount, or specific pricing to you as a reseller. Any potential benefits are subject to negotiation and agreement between you and your Distributor.

The potential benefits from this Promotion are typically provided through a personalized quote, not via the Distributor's online shop.

To receive the discount, partners must use the promo code 'SmartCabinetID50' when submitting their Deal Registration.

### 5.2. Reports and Invoices

No additional reports or invoices need to be submitted. Vertiv will process all calculations based on the information provided in the Deal Registration form and Vertiv Solution Design Quote.

### 5.3. Discount and Pricing Terms

Any potential discount you may receive from your Distributor based on this Promotion is linked to the official Vertiv Channel Price List per region. However, the actual discount, if any, is at the discretion of your Distributor.

Prices are subject to local regulations, and additional fees may apply. We advise you to contact your preferred Distributor for the final price offer and details.

### 5.4. Activation and Limitations

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This Promotion is an activation promotion. This potential benefit is subject to your Distributor's participation and discretion.

There is no limit to the number of Vertiv Smart Cabinet ID and Low Ambient Condenser units that can be purchased under this promotion. To qualify for the discount, both the Smart Cabinet ID and Low Ambient Condenser must be purchased together.

## 5.5. Freight and Additional Costs

Freight terms are decided by your Distributor and are not directly influenced by this Promotion. Please discuss with your Distributor for specific information on freight terms, quotes, and any additional tax or custom fees, especially for countries outside of the EU.

## 6. FINAL PROVISIONS

**6.1. Informational Purpose:** This document is intended to inform you about a potential Promotion that your Distributor may participate in. It does not constitute an offer or guarantee of specific terms or pricing to you as a reseller.

**6.2. No Claims Against Vertiv:** As a reseller, you have no claim against Vertiv regarding the terms, participation, pricing, or benefits of this Promotion.

**6.3. Promotion Subject to Change:** Vertiv reserves the right to amend or cancel the Promotion at any time, without prior notice to resellers.